

The Buyers want your help!!

The spring feeder sale is fast approaching and the buyers would like your help. The buyers are requesting that the cattle you are going to consign have had vaccinations for shipping fever. As long as the cattle are properly vaccinated, they will be marked and announced as vaccinated cattle. The buyers, as you may have noticed from the fall feeder sale, were willing to pay significant premiums for properly vaccinated cattle. A \$2-\$5 per head shot resulted in a \$100 or more per head gain in total price! At those kind of numbers, it's a no brainer to vaccinate your cattle to better the return on your investment. After all, your cow only has one calf per year, so why not get the most out of it??!!

The DO'S and DON'TS OF VACCINATING YOUR CATTLE

The best way:

The most ideal situation for vaccinating your cattle is to vaccinate them approximately 60 days prior to the sale date and again at approximately 30 days prior to the sale date. This allows the vaccines to properly do their job. The animal will begin to build immunity to shipping fever and have little to no problems for the buyer, therefore, making them want to purchase your cattle and pass on other cattle. The buyers will most likely pay the highest premium for the cattle that fall into this category. This will make your cattle reputation cattle, that the buyers will surely fight over and want to purchase the next time you go to sell them.

An ok way:

If you are unable to vaccinate your cattle twice prior to the sale, the next best way is to make sure that they receive the vaccines 30-45 days prior to the sale. While this is not exactly what the buyers want, this will allow your cattle to build an immunity and decrease the severity of the shipping fever your cattle will get on the buyers. The buyers will certainly buy these in place of unvaccinated cattle, but may not fetch as high a premium as the double vaccinated cattle.

A not so desirable way:

If you wait until the 15-25 day window prior to the sale to vaccinate them, it helps but the cattle do not have time to properly build an immunity to shipping fever. While this is better than nothing at all, it is less likely for the buyers to fight over these cattle. These cattle most likely will bring more than unvaccinated cattle, the premium will be a lot less than cattle vaccinated 30 plus days.

A definitely DON'T way:

Definitely DO NOT wait until the Friday night before the sale to vaccinate your cattle. The vaccinations have absolutely no time to do their job and will not do anything for your cattle, except make them the same or worse in the buyers eyes as unvaccinated cattle. If you're going to wait until the night or even the week before the sale to vaccinate your cattle, DON'T BOTHER giving them anything.

If you have any questions, feel free to ask!!!

The buyers would rather you ask what they want you to do as it only helps them to get what they are looking for.

FAQs

While you don't need a vet to vaccinate your cattle, be prepared to answer the questions when you or your trucker bring your cattle in to be sold. Once your cattle are unloaded, they will need to be tagged according to how you vaccinated them. A list of the dates you vaccinated your cattle, types of vaccines used, who administered the vaccines (yourself or a vet) and serial numbers of the vaccines you used will all be asked for. So please keep a record of that and have it readily available when you unload. If you are having a health chart done on your cattle and you have your vet vaccinate them, please ask them to put that on the health chart.

What types of vaccines should I use?

Any type of vaccine that covers against IBR, BVD, PI3, or BRSV or anything commonly associated with shipping fever. These can either be modified live viruses or killed viruses.

What are some specific vaccines I can use?

Triangle 9. Triangle 10. Any type of Bovi Shield Gold. CattleMaster Gold FP 5. Vira Shield. Titanium 5. Pyramid 5. Any of these are good to use.

* Remember, if you are vaccinating pregnant or assumed pregnant stock, make sure it states safe for pregnant cattle on the label.*

Is there a vaccine I can give that doesn't require a needle?

Yes. While not as preferable as the injectable vaccines, Inforce 3 is an intranasal vaccine that covers cattle from 0 days old through adult pregnant cattle.

Do I need a vet to vaccinate them?

No. The vaccines can be purchased through local supply stores or even online catalogs. Just be sure to keep the information as to what you used and when it was administered, as you will be asked for that information when you bring your cattle in to sell.

Will unvaccinated cattle still be sold?

Yes. However, the buyers are really pushing for vaccinated cattle. Expect these cattle to bring significantly less money than their equals that are properly vaccinated.

Will the buyers be able to tell if I say my cattle are vaccinated and they actually are not?

Yes. The old saying of "the proof is in the pudding" certainly applies here. When the buyers get your cattle home, within one weeks time, they will be able to distinguish the properly vaccinated cattle from the not properly vaccinated cattle. There is a big, noticeable difference.

I read this and am still not sure what to do?

Please, by all means call and ask!! The people requesting you to do this would like nothing more than you to call ahead and ask to ensure they are getting what they want!

*******REMEMBER.... THERE IS A SLAUGHTER WITHDRAWAL ON MOST ALL VACCINES AND YOUR CATTLE NEED TO BE CLEAR OF THE WITHDRAWAL TO BE SOLD AT THE SALE.*******

Cattle Vaccination Verification

PLEASE BRING THIS WITH YOU WHEN YOU BRING YOUR CATTLE

Northampton Co-Op. Auction Assoc.

Date of Cattle Sale: _____

Type of Vaccine Used: _____

Serial Number of Vaccine: _____

Who Gave Vaccine: _____ **Myself** **OR** **My Vet** _____

Date of First Vaccine: _____

Date of Second Vaccine: _____

Any other Vaccines given (ie Pinkeye, Tetanus): _____

Sale Barn Use ONLY:

TOTAL HEAD Consigned: _____

SALE TAG NUMBERS: _____

